

4 February 1952

MEMORANDUM FOR THE RECORD

SUBJECT: Psychological Warfare Research in the IAC Agencies

PARTICIPANTS: Mr. [REDACTED], PSB

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DATE: 1 February 1952, 0900 hours

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1. [REDACTED] opened the meeting with the statement that it had been called as a result of stimulation received from a Memorandum for the Record from DD/P (written by [REDACTED]). [REDACTED] indicated that the meeting was called to explore certain problems, and not to reach decisions.

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2. [REDACTED] outlined the work he is pursuing on behalf of the Psychological Strategy Board as being a study of the national effort on research in the social sciences affecting cold war. Cold war was defined as anything other than pure hot war, i.e., Korea or other hostilities. The social science field was defined as including the recognized social sciences, as well as psychiatry, but excluding geography and cartography. Mr. [REDACTED] stated that he was working on the premise that research and intelligence could be delineated as follows: Intelligence constitutes that material which can be of immediate use, albeit for a period of, say, six months; research constitutes that material which probably can be used, say, six months after completion. Research is a product of such nature and depth that, were it not for security factors, it would probably appear in published form (applied psychology, foreign affairs, etc.).

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3. Mr. [REDACTED] said that he was approaching the overall study from three aspects, namely:

0000000000 Magnitude — national effort in terms of funds expended and of manpower utilized;

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b. Distribution of effort by major categories — private/
Government funds; Government/contract personnel; classified/
unclassified research, etc;

c. Relative quality of work (which aspect has indicated
some significant groupings of opinion but nothing conclusive).

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██████████ states that his study would attempt to pick out the
trouble spots in connection with this total research effort and to
make recommendations to the PSB.

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4. ██████████ referred to letters from DCI to Secretary of
State Acheson and from Mr. Jackson to Under Secretary Webb dated
February 1951 which gave to the Department of State leadership
responsibility among IAC agencies in guiding the total research
effort for social science fields other than economics. It is the
feeling of Mr. Fisher Howe, Deputy to the Special Assistant for
Research, Department of State, that responsibility for research was
given to State in these letters, but not leadership of total research
effort. ██████████ also discussed the problem of one IAC agency's
not learning of a research effort by another until that effort was
completed. He pointed out that the Air Force has comparatively little
external (contract) research, whereas Army does little internal
research; that State had only an after-the-fact knowledge of what
research the Defense departments were engaged in; and that, conversely,
Defense administrators of external research contracts had very little
knowledge of what State (OIR or External Research) was doing.

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5. ██████████ Chief of Operational Intelligence Support,
explained the functions of his office in connection with covert
operations of CIA:

a. To determine whether desired research already exists
within the Government;

b. If not, to determine whether external research sources
can meet the need;

✓ c. If not, to conduct the research within OIS.

6. General discussion of the overall problem of coordination
of research efforts indicated that the overlap of interest in specific
fields as between the several agencies posed a major problem. The
security factor was also mentioned briefly, but rather as a facet
which was somewhat distinct. ██████████ stated his present concept

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to be that the leadership (guidance) function should be delineated among the several agencies on the following tentative bases:

- a. Targets and enemy capabilities
- b. Weapons and weapons effects (from leaflets to psychological effects of PW or of threat of PW -- what may be accomplished or will happen)
- c. Evaluation (what was accomplished)
- d. Fundamentals (from what is panic to how do groups differ from individuals)

7. Under such a concept State, for instance, might be given leadership to guide the total research effort on (a) targets and enemy capabilities. This would not mean that State would conduct all research on this subject, but rather that State would have the full knowledge of all research efforts in this field and would have the power to direct coordination or to avoid duplication, where necessary, of research effort. [REDACTED] explained the operation of the EIC (under direction of AD/RR - [REDACTED]), in which some 26 different agencies operate on a plan similar to that described above; conflicts are taken to the IAC for decision. [REDACTED] indicated that under these similar concepts, the responsibility for leadership would generally be given to the agency conducting the largest internal research effort. He commented that under this plan, State's Office of Intelligence Research would be the logical choice by virtue of effort. However, it appears that perhaps OIR lacks the necessary aggressiveness to coordinate a total research effort.

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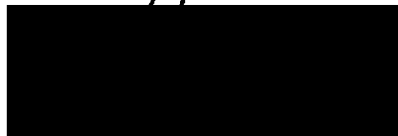
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8. After further discussion of the various factors involved in a total PW research effort, there was a consensus that:

- a. There must be a coordination of total PW research effort;
- b. As between the several agencies concerned, some higher authority must be designated to resolve conflicts regarding responsibility for guidance (leadership).

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Distribution:

[REDACTED] - Original

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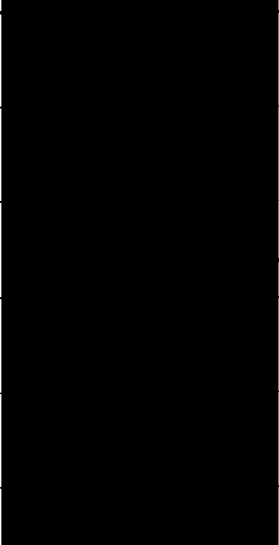
FROM:

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DATE

4 February 1952

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